

International Financial Services Centre in GIFT City:

India Investment Platform for Global Investors



International Financial Services Centre Authority

Ministry of Finance, Government of India GIFT City, Gujarat, India

www.ifsca.gov.in

The India Opportunity

75.432

4.72



Maximising the India Opportunity

Fastest Growing Large Economy & Stable Democracy

Key Achievements

- GDP currently at USD 4.11 Tn
- Exports of USD 779 Bn in FY23-24



High Real GDP Growth Rate of 8.2% FY 23-24



5th largest economy; To be 3rd largest by FY28



- 77 years of Democracy
- Strong Institutions Parliament, Media, Judiciary



Youngest population: 65% of population under 35 years of age



Average real income of citizens has increased by 50% in the last decade



Gross FDI inflows reached USD 70.09 Bn in FY 23



Manufacturing sector contributed 15% to Nominal GVA in Q4, FY 24

Viksit Bharat@2047 - Developed India@2047

Inclusive Sustainable Growth for the World's Largest Democracy





Growth of 7.6% over the next 25 years



Per Capita Income to grow 9x to ~USD 22,000



Industrial Sector contribution to rise from 17% to 25% of the GDP



Exports to grow x5 to USD 8 Tn. by 2047



Capital Requirement for Net Zero Transition by 2070: USD 10 Tn

Union Budget 2024-25

Big Ticket Reform Announcements

Tax Reforms

- Comprehensive review of Income Tax Act, GST tax structure & Custom Duty Rates.
- Angel Tax abolished to boost Start-ups and Investments.
- Corporate Tax on foreign companies reduced from 40% to 35 %

Policy Reforms

- FDI and Overseas Investment Regulations to be further simplified
- 3.4% of GDP allocated for capital expenditure in FY 2024-25 (US\$ 130 bn)
- Taxonomy for climate finance

Net-zero by 2070

Commitment Meets Action - Towards Net-Zero by 2070



India's Achievements till 2024 June

Ranked 4th globally in Re Energy Capacity, 4th in Wind; 5th in Solar Power capacity

#7 Climate Change Performance Index (2023) - India is best among G-20 countries

190 GW Green Power Capacity Commissioned

National Program on High Efficiency Solar PV Modules - 64 GW installed

India's Energy commitments

Raise non-fossil fuels-based energy capacity to 500 GW by 2030

Reduce carbon emission by 1 Bn tonnes & Raise Hydrogen Capacity to 5 MTPA by 2030

50% country's energy requirements using renewable energy sources by 2030

Net-zero by 2070

Infrastructure: National Monetization Pipeline

Public Assets worth USD 81 Billion being monetized between 2022 and 2025



OWNERSHIP

Monetization of rights through lease for a long-term concession period

ASSETS

Brownfield operational assets with a steady revenues to attract patient long-term capital

PORTFOLIO

20+ asset classes across 12+ sectors

PROGRESS

USD 11 bn, USD 15bn, USD 18 bn achieved in FY22, FY23, FY24

Roads USD 21.7 B

Railways USD 20.7 B

Power USD 11.5 B

Gas Pipelines USD 3.3 B

Telecom USD 4.7 B

Warehousing USD 3.9 B

Mining USD 3.9 B

Aviation USD 2.8 B

Ports USD 1.7 B

Urban Real Estate
USD 2.0 B

Stadiums USD 1.6 B

Other Pipeline USD 3.06 B

India@2047: Infrastructure Plans



		India now	Vision 2047
Railways	#1 Rail network in Asia (70,000 km+ railway track)	8 Bn+ passengers	20 Bn+ passengers
Urban Railways	7X Projected growth by 2047	700 km	4900 km
Highways	#2 Road network globally 40-50 km constructed daily	145,000 km	290,000 km
Ports	4X Port handling capacity by 2047	2,500 MMTPA+ handling capacity	15,000 MMTPA+ handling capacity
Aviation	7X Increase in trips by 2047	200 Mn+ trips	1.5 Bn+ trips

India is the Talent Capital of the World

Young talented workforce – Demographic dividend till 2070





Promising R&D activities

Ranked 4th globally for

R&D Growth of 54%

between 2017 and 20228

Globally ranked 3rd for

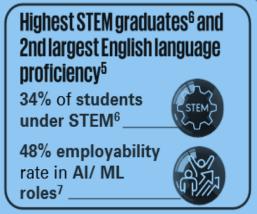
scientific publications9

Eight-fold growth in no. of

patents granted during 2014-15

research output8

to 2023-20249



Start-up ecosystem

31,000 active

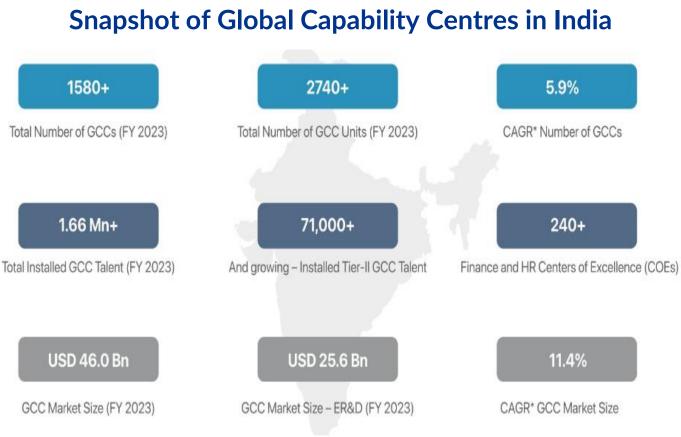
tech start-ups¹⁰

3rd largest tech

ecosystem¹⁰

start-up





Source: NASSCOM-Zinnov 2024 - https://media.zinnov.com/wp-content/uploads/2023/08/zinnov_gcc_4.0_report.pdf
KPMG: https://assets.kpmg.com/content/dam/kpmg/in/pdf/2024/05/gccs-in-india-building-resilience-for-sustainable-growth.pdf

Technology Hub for the World

- Strong Technology focus in Space, Nuclear, Defence, Electronics
- India is home to over 1580 Tech GCCs –
 Semiconductor Fabless Design, Auto R&D,
 Process R&D, Pharma Molecule design etc.
- Anusandhan National Research Foundation with annual outlay of USD 1.3 billion every year
- launched in several secDesign Linked
 Production Incentive Schemes tors Pharma,
 Telecom, Defence, Electronics, etc
- Indigenous Technology in all critical sectors:
 Telecom, Electronics, Semiconductors,
 Defence, etc.
- Hon Prime Minister announces Design From India on 15th August 2024

Sample India Technology Stacks











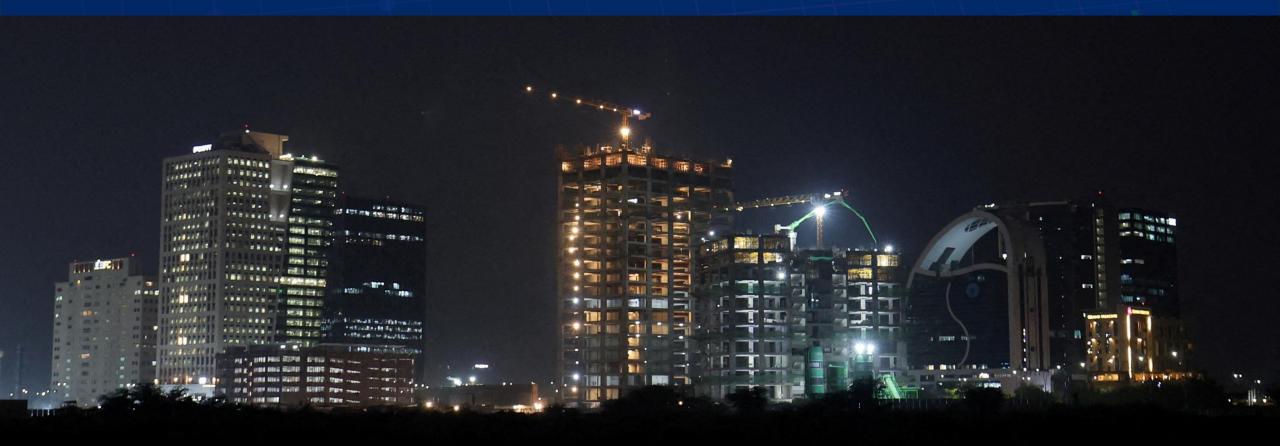


INDIA 4G STACK



Cyrus Poonawalla Group

GIFT City and IFSC Opportunity



GIFT City and IFSC





26.63 Mn Sq ft

Total development rights allotted

11.89 Mn Sq ft

Area under development

200 (planned)

Green City: Tree Density per Hectare

GIFT City is divided into two zones:

- a. Special Economic Zone (IFSC Zone)
- Domestic Tariff Area (Domestic area)

Greenfield smart city

Land parcel size: 886 acres

Social Infra – Hotels, Hospitals, Schools, etc

'Walk to work concept' - Residential & Riverside

Confluence of tri-cities



Metro connectivity between Ahmedabad,

GIFT City & Gandhinagar



12 EV

buses covering Ahmedabad, Gandhinagar & GIFT City



15 mins

away from the bullet train terminal



15 Mins

from nearest Railway **Station**



20 mins

away from Ahmedabad's international and domestic airport



1.5 hr by flight

to major domestic destinations



National highway

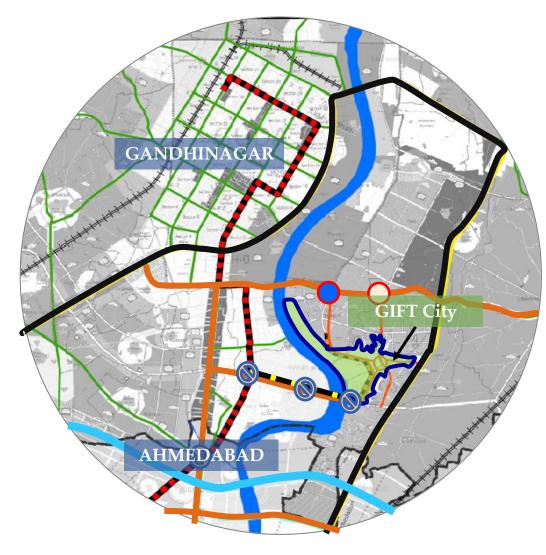
along national highway 48 (Delhi- Mumbai **Industrial Corridor**)



First

Operational Smart City Green Infrastructure





Vision for GIFT IFSC





Hon'ble Prime Minister of India Sh. Narendra Modi

"We want to make GIFT City the Global Nerve Center of New Age Global Financial and Technology Services"

"GIFT IFSC's cutting-edge digital infrastructure provides a platform that enables businesses to increase efficiency"

"GIFT City is an important gateway to connect India with global opportunities....

Jurisdictional Comparison



Jurisdiction

FEMA

Currency

Tax

Law

Foreign jurisdiction (rest of the world)	IFSC SEZ (India)	India DTA (India)
Offshore Non-Resident	Offshore Non-Resident	Onshore Resident
Respective Int'l Currency	15 Currencies (INR Not Permitted)	INR denominated
Offshore	Tax Holiday (Tax Resident)	Taxes as applicable
Resident's Jurisdiction	Indian Jurisdiction	Indian Jurisdiction

GIFT IFSC: Unique and Distinct Features





Dedicated & Unified Financial Regulator

No capital controls

Full Convertibility with 15 foreign currencies

Globally benchmarked regulations

Attractive Tax Regime

Sovereign support, including carve outs



Competitive Advantage

- Access to large hinterland Indian economy (Hinterland advantage)
- Beneficial cost of operations (Cost advantage)
- Availability of skilled talent pool (Talent advantage)

IFSC: Business activities



Banking

- ➤ Indian Banks (16)
- Foreign Banks (12)
- ➤ Global Administrative Office (1)
- Rep. Offices

Capital Market

- Stock Exchanges (2)
- Clearing Corporation (2)
- International Depository (1)
- ➤ Broker Dealers (80)
- ➤ Investment Bankers (4)
- Custodians (5)
- Depository Participants (10)
- Clearing members (22)

Asset management

- Fund Management Entities (140)
- Alternate Investment Funds (157)
- Investment Advisers (4)
- Portfolio Managers (17)
- Distributors (9)

Insurance

- Indian & Foreign Insurer (9)
- Indian & Foreign Reinsurer (3)
- Insurance Intermediaries (23)
- Insurance Web-Aggregators

Niche Institutions

- International Bullion Exchange
- > Finance Companies (6)
- Global Treasury Centre (3)
- > ITFS Platform (4)
- ➤ Aircraft Leasing & Financing (30)
- Ship Leasing & Financing (15)

Emerging businesses

- Foreign Universities (2)
- Global Fintech Hub (55)
- Global in-House Centres (3)
- Professional Service Providers (75)
- Payment Service Providers (2)
- ➢ BATF Service Provider

Regulatory architecture

Regulations Benchmarked with Global Best Practices



Banking Regulations 2020

Bullion Exchange Regulations 2020 Global In-House Regulations 2020 FinTech Entity
Framework 2022

Issuance and
Listing of
Securities
Regulations, 2021

Finance Company Regulations, 2021

Market
Infrastructure
Institutions
Regulations 2021

Framework for Aircraft Lease 2022

Framework for Ancillary Services 2021

Framework for Global Corporate Treasury Centres 2021

Fund Management (Regulations) 2022

Capital Market Intermediaries Regulations 2021

Registration of Insurance Business Regulations 2021

Insurance Intermediary Regulations 2021 Framework for setting up ITFS 2021

Framework for Ship Lease 2022

Foreign University Regulations 2022

AML, CFT and KYC Guidelines 2022

Insurance
Products and
Pricing
Regulations 2022

Payment &
Receipt of
Premium
Regulations 2022

Insurance Web Aggregator, 2022

Investment by
IFSC Insurance
Office
Regulations 2022

Framework for Global Administrative Office 2022

Re-Insurance Regulations 2023

Business Highlights: GIFT IFSC





680 +

Number of IFSCA Registered* Entities till August 2024



USD 100 Bn

Monthly turnover on IFSC International Stock Exchanges in August 2024



USD 62+ Bn

Total Banking Asset Size in August 2024



140

Number of Funds Management Entities registered till August 2024



\$ 58+ Bn

Cumulative Debt Listing on IFSC Exchanges till June 2024



\$14 Bn

Cumulative GSS+ Debt Listing on IFSC Exchanges till June 2024



160+

Number of Aviation Leasing Agreements signed in IFSC till August 2024



\$39 Bn +

Total targeted corpus of Alternative Investment Funds till August 2024



\$ 18 Bn

Largest Daily Open Interest on the NIFTY50 on NSE IX (25.06.2024)

Key Entities in GIFT IFSC and GIFT City



Banking















Bank of America.







Standard Chartered





جماز أبوظين للاستثم





















































Reliance



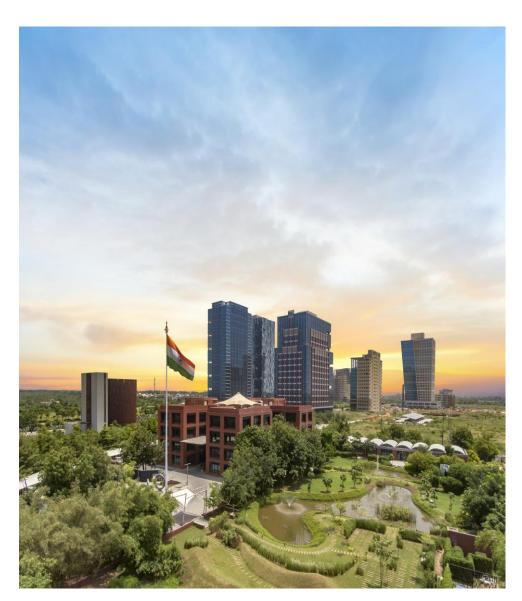
Competitive tax regime



- Tax Holiday on Business Income for 10 out of 15 years
- 2 Minimum Alternate Tax* @ 9%
- No CTT**/STT**/GST**/Stamp Duty
- Reduced Withholding Tax of 9% on interest paid on Debt Instruments
- 5 Competitive Tax Regime for Funds
- 6 Incentives under Gujarat IT/ITeS Policy (2022-27)

*MAT provisions not applicable for companies opting for concessional tax rate under Sec. 115 BA of Income Tax Act, 1961

**CTT- Commodity Transaction Tax, STT- Securities Transaction Tax, GST-Goods and Service Tax



IFSC Business Verticals

1. Banking sector



Banking Services in IFSC

Wholesale **Banking**

Corporate Banking

Retail **Banking**

Trade Finance

ECBs

ODI

Acquisition **Finance**

Loan **Syndication**

Investments

Corporate Agent

Treasury Centres

Merchant Banking

12 Foreign Banks

























16 Indian Banks

























2. Capital Markets



Key Developments

1

NSE IFSC-SGX Connect Live: Full Liquidity Switch: 3rd July 2023





- Longer Trading Hours
- No FX risk as trading in USD
- Remote Trading Participants enabled
- Record open interest of 0.38 mn contracts worth US \$18 Bn on June 25, 2024

Direct Listing of Indian Stocks

- Indian/Foreign Cos can list and raise foreign capital
- IFSCA (Listing) Regulations, 2024 globally benchmarked

Two Operational International Exchanges





Two Clearing Corporations





One International Depository



India International Depository IFSC Limited

10,000 Demat Accounts opened

3. Funds Industry



VC Funds, Private Equity, Private Debt Funds, Hedge Funds, Sports Fund, Climate Funds, etc.

Three categories of FMEs

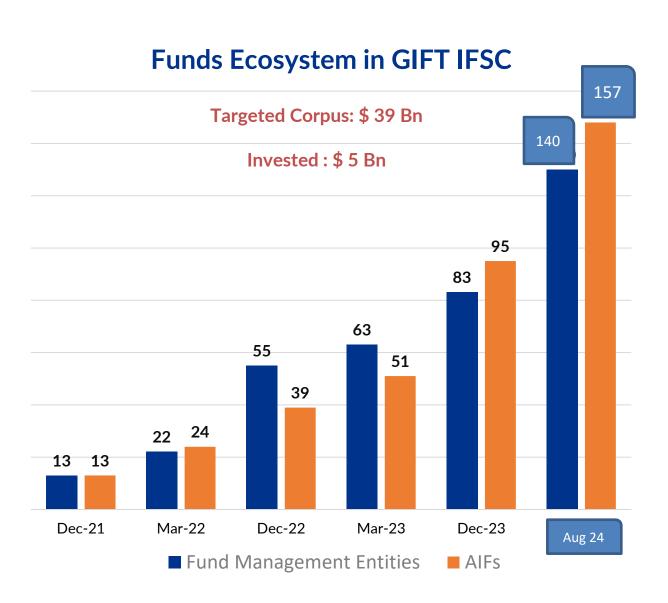
- Registered FME (Retail)
- Registered FME (Non-Retail)
- Authorized FME

Key Global Investors

 Sovereign Wealth funds/Pension funds (ADIA, GIC, Temasek, CPPIB, OTPP), Endowment Funds, IFC, Allianz, etc.

Entire ecosystem available

- Trusteeship firms, Custodians, Fund Administrators, Law firms, Auditors etc.
- VCC structure being enabled
- PMS, Family Funds, Mutual Funds & ETFs



3A. Fund Ecosystem in IFSC



AIFs (Venture Capital Funds, Private Equity Funds & Hedge Funds)









Morgan Stanley





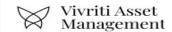




















INVESTCORP



Portfolio Managers/Investment Advisors

















4. Insurance and Re-insurance



IFSCA Insurance Offices (IIOs) are providing the following services:-

Direct Insurance-Life

Direct Insurance Non-Life

Direct Insurance-Health

Re-Insurance

- Complete regulatory framework Insurance Cos and Intermediaries
- Regulations aligned to global standards
- GIFT IFSC as a 'Global Re-insurance Hub'

IFSC Insurance Offices (IIOs)



















IFSC Insurance Intermediaries











5. Ship Leasing



Maritime Growth & India's Trade

India's EXIM Trade*

- □ 2023-24 (April-March): USD 1.63 Tn.
 - ✓ **Export**: USD 776.68 Billion
 - ✓ **Import**: USD 854.80 billion
- ☐ 2030 Merchandise Export Target: USD 1 Tn

T_===

Current Progress in GIFT IFSC

- **15 Ship lessors, 1 Ship broker** registered in GIFT IFSC
- Financing to ship lessors has begun
- Reliance Industries to invest \$ 1.4 Bn









Shipping Services

- India hires foreign shipping services worth USD75 billion currently
- India owns 20mn DWT (13.6 GT) or 1% global share.

6. Aircraft leasing



Fastest Growing Market

India is 3rd largest domestic aviation market

One of Largest Orderbook

2000 aircrafts in next 10 years, 1600 + aircrafts ordered - US\$ 100 Bn +



Majority of fleet is on Lease

75% of Indian fleet (~700 Aircrafts) are on operating lease from Ireland

Forex Outflow as Lease Rentals

Airlines to pay USD 5 Bn per year for the next ten years towards lease rentals

GIFT IFSC ecosystem

Policy, regulatory and tax regime in place

30 Aircraft lessors registered

120+

Aircrafts/Helicopters/ Engines leased





Aircrafts leased from GIFT IFSC









7. Fin-Tech Innovation and Regulatory Sandbox



Fintechs & TechFins

- Direct Authorization
- Limited-Use Authorization

Categories of Grants

- FinTech Startup Grant
- Proof of Concept Grant
- Green FinTech Grant
- Listing Support Grants

Regulatory Cooperation

- Flagship Event to establish 'Thought Leadership'
- Hackathon Series I-Sprint-21 and I-Sprint-22



Regulatory Cooperation

- Inter-Operable Regulatory
 Sandbox with Domestic
 India Regulators (IoRS)
- IFSCA-MAS (FinTech Bridge with Singapore)

FinTech Hub

- Co-working spaces created (FinX Labs operational with 48 seats)
- Tie-ups with Incubators

Investor Ecosystem

- Tieups with VCs
- Tieups with Angels,
 Private Equity players.

8. Sustainable Finance



Bond and Credit Markets

- Globally aligned Regulation for ESG Debt Securities
- Pre & Post Issuance Disclosures
- International Sustainability Platform launched by NSE-IFSC

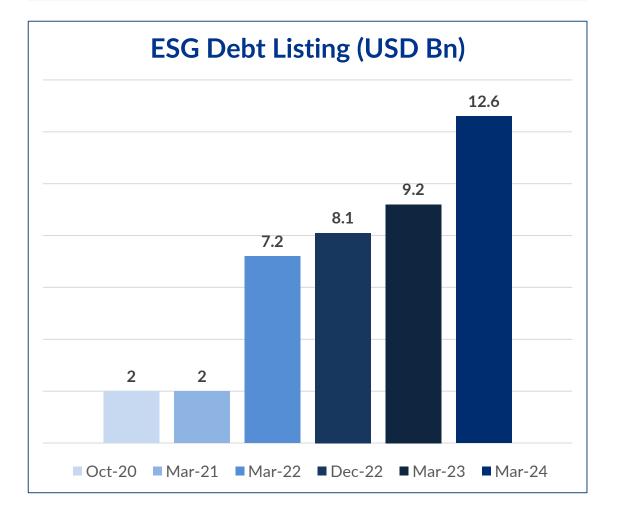
Banking

- Mandatory board approved policy for Sustainable Lending
- 5 % loans directed towards Sustainable Lending
- FY 23-24 USD 700 million ESG Lending till date

Funds Industry

- Sustainability related disclosures for large Fund Entities (AUM >\$ 3 Bn)
- Dedicated ESG Funds/Schemes enabled 1st ESG Fund
- IFSCA Committee on Making IFSC a Climate Finance Hub

USD 10 Tn needed to meet its Net-Zero emission commitment by 2070



9. Indian International Bullion Exchange (IIBX)



- Transparent, user-friendly, screen-based trading platform
- Bullion is traded in the form of units of Bullion Depository Receipts (BDRs):

Promoters

NSE, INDIA INX, NSDL, CDSL and MCX

Products

Gold (995, 999) and Silver (Grain and Bars) Gold Futures

Vaulting Capacity

Gold (420 Tonnes) and Silver (2200 Tonnes)



Qualified suppliers

Twenty-eight (28)

Qualified jewellers

One thirty-three (133)

Bullion traded

- 11 tonnes Gold
- 1100 Tonnes Silver

Key Opportunities for Danish Firms

Become Bullion Suppliers on IIBX

Danish Banks can become Clearing & Trading Members on IIBX

Vaulting Infrastructure in IFSC

Gold Derivative launched

10. Foreign Universities



Foreign Universities can establish International Branch Campus (IBC)

Foreign Education Institution can establish Offshore Education Centre (OEC)

Complete Policy & Regulatory Ecosystem in Place

- ➤ Globally aligned IFSCA (IBC & OEC) Regulations 2022
- > 100% foreign ownership permitted
- Complete freedom to repatriate profits
- Free from Domestic Regulations (UGC & AICTE Acts disapplied)
- Tax Incentive- 10 yrs tax holiday & GST exemption
- Academic and administrative autonomy
- Charge tuition fee in Dollars, Euro, AUD, etc.
- No regulatory prescription on tuition fee
- Permitted Courses- Management, Fintech & STEM

Live and upcoming universities at GIFT



Started in July 2024. Courses Offered:

- Master of Cyber Security
- Master of Business Analytics



Starting in Aug' 2024 Courses to be Offered:

- Masters in Computing
- Masters of Fin-Tech

Deakin Campus in GIFT IFSC



11. Global in-house centres



USD 46 Bn

GCC market size in FY

1580

Number of GCCs in India by 2023

1.66 Mn

GCC Headcount in India FY 23

65%

GCCs in India have HQ in USA

11.4%

CAGR between 2015 to 2023

Cost Advantage



- ➤ 10 Year Tax Holiday
- ➤ Gujarat IT/ITeS policy: Capex and Opex Incentives
- Revenue in AUD and expenses in Indian Rupee

Skilled Workforce



- India has a large talent pool of skilled professionals
- Total enrolment in Higher Education: USD 43 Mn
- Gujarat produces 6.3 lacs graduates every year

City & Infrastructure



- GIFT City is a greenfield smart city
- Best in class infrastructure
- Vibrant and growing urban ecosystem
- Robust Rail, Road, Air Connectivity

Innovation ecosystem



- IFSCA GIC Regulations 2021: Regulated Inhouse Centre can offer differentiated services
- Co-locating with Parent's business operation.
- BoA has set up 2200seater GIC in GIFT IFSC

12. Professional Services Providers & Accounting Services



2021

Ancillary Service Framework

- Legal, Compliance and Secretarial
- Professional & Management Consulting Services
- Administration, Assets Management Support Services

2024

IFSCA (Bookkeeping, Accounting, Taxation & Financial Crimes Compliance Services) Regulation

- Develop GIFT IFSC as a "Global Accounting and Taxation Hub"
- Huge outsourcing opportunity
- Talent and Cost advantage
- > Tax incentives
- Regulated ecosystem





































GIFT City events



2024 Events Calendar

S. No.	Event	Date
1	GIFT IFSC Wealth Management Conference	29 th November 2024
2	GIFT IFSC Global Capital Markets Conference	16 & 17 January 2024
3	IFSCA IRDAI GIFT Global Reinsurance Summit	20 th January 2025
4	Climate and Transition Finance Colloquium	25 th January 2025
5	FEDAI Currency Markets Roundtable	30 th January 2025



Thank You!



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