



# National Capacity Building Programme (11th edition) on

"Procurement (Bidding Procedures based on GFR, GeM & E-Procurement) and Contract Management:

Challenges in Implementation"

18 - 21 February, 2020 at ibis Hotel, Kolkata

## BENEFITS FOR PARTICIPATING ORGANIZATIONS

- The program focuses on how your organization can minimize its exposure to risk, reduce costs and the potential for disputes by discussing the key aspects of understanding, drafting and negotiating contracts of all types—works, goods and services.
- The program features how to monitor & manage performance failures and provides tools, tips & techniques on effective resolution of disputes to minimize costs and reputational risk exposure to your organization
- Deliver Capacity building on Contracting Procedures and carrying out Procurement reviews and audit.
- Ensure maximum efficiency and economy as well as to maintain competitiveness and transparency through contract administration.
- Evaluate Supplier Performance, your requirements and the Market price and competition for Contract termination/renewal decision.
- Protect your company from undue price increases.
- Improve risk management, Map and improve processes.
- Facilitating pre & post contract management.

#### WHO SHOULD ATTEND

- CEOs & CFOs/Government Officials and Decision Makers from various Government of India agencies, Ministerial Departments including audit and vigilance agencies, State transport authorities, international financial institutions, unilateral agencies, Embassies officials etc.
- Heads of Procurement, Purchasing & Supply Managers, Finance & Accounts Managers, Contract Managers, Procurement Managers, Business Development Managers, Operation Managers, Project Managers, Commercial Managers, Auditors & Supply Controllers, Administrative Officers, All Managers involved in Purchasing Operations in PSUs, Defence, Railways, CPWD, Health, Aviation, Telecom, Construction and other Central & State Govt. Departments., Managers/Department/Division Heads of Finance, Stores & Purchase from Municipalities, Hospitals, School Boards & Academic Institutions.

## **PARTICIPANT INDUSTRY**

Oil & Gas	Aviation
Banking	Financial Services
Consultancy	Transport
E-Commerce	Telecommunications
Energy & Utility	Steel
Coal mining	Insurance
Fertilizer	Textile
Consumer Goods	Shipbuilding
Tourism	Education

#### **OUR RECENT PARTICIPATING ORGANISATIONS**

Container Corporation of India, Indian Railways, Rites Ltd., RailTel Corp. of India Ltd.	National Highways & Infrastructure Development Corporation Ltd	Western Coalfields Ltd, Eastern Coalfields Limited, Mahanadi Coalfields Limited, Central Mine Planning & Design Institute Limited
Bayer Seeds Private Limited, Bayer CropScience Limited, Bayer BioScience Private Limited, Bayer Vapi Private Limited	State Bank of India, Syndicate Bank, Canara Bank	Department for Promotion of Industry and Internal Trade
Ministry of Skill Development and Entrepreneurship	Ministry of Finance, Department of Expenditure	Maharashtra Industrial Development Corporation
Security Paper Mill, India Government Mint Jaipuria Institute of	The New India Assurance Co. Ltd Mytrah N4 Electric Pvt.	Directorate of Industries, Pune Region NETAFIM Irrigation
Management Goods and Services Tax Network	Ltd. Hindustan Petroleum Corporation Limited	India Pvt. Ltd  Employees Provident Fund Organisation
Mangalore Refinery and Petrochemicals Ltd	Steel Authority of India Ltd	Power Finance Corporation Ltd
Unique Identification Authority of India (UIDAI)	National Atlas & Thematic Mapping Organisation	National Cooperative Development Corporation
National High Speed Rail Corporation Ltd.	Glassco Laboratory Equipments Pvt. Ltd.	Indian Oil Corporation Ltd.
Power Grid Corporation of India Limited National Aluminium	Broadcast Engineering Consultants India Ltd United India Insurance	Agriculture Insurance Company of India Ltd Rashtriya Chemicals &
Company Limited Pension Fund Regulatory	Co. Ltd.  Handicrafts Development	Fertilizers Ltd Indian Port Rail &
and Development Authority	Corporation of Kerala Ltd.	Ropeway Corporation Limited
The Institute of Chartered Accountants of India	Chennai Metro Rail Limited	Inland Waterways Authority of India
Physical Research Laboratory India Infrastructure	The Automotive Research Association of India Kholongchhu Hydro	General Insurance Corporation of India Chennai Petroleum
Finance Company Limited	Energy Limited, Bhutan	Corporation Limited
Ministry of Development of North Eastern Region	Mumbai Metro Rail Corporation Ltd.	Bharat Petroleum Corporation Limited
New Space India Limited Land Ports Authority of India	Engineers India Limited Mazagon Dock Shipbuilders Limited	Airport Authority of India Uttarakhand Tourism Development Board
Oil India Limited GSPL India Gasnet Ltd.	Goa Shipyard Ltd. THDC India Limited	ECGC Limited MECON Limited
Bharat Dynamics Ltd. Cochin Shipyard Ltd	NMDC Limited MSTC Ltd	SJVN Limited GAIL India Ltd. NLC India Limited
MOIL Limited Pawan Hans Ltd.	IFCI Limited Ministry of Tribal Affairs	NLC India Limited Jawaharlal Nehru Port Trust

Participants feedback & their experience sharing is incorporated in the program

## PEDAGOGY OF CAPACITY BUILDING PROGRAMME

- Dedicated four days packed with interactive sessions comprising slide shows, study material and experience sharing etc.
- A certificate of Participation will be awarded to the participants after the successful completion of the program by IICA.

#### **RESIDENTIAL FEE:**

INR 59,590/- (INR 50,500 plus 18% GST) per person for participant

#### **NON-RESIDENTIAL FEE:**

INR 38,350/- (INR 32,500/- plus 18% GST) per person for participant

- 5% discount for minimum two attendees from one organization.
- 10% discount for minimum three attendees or more from one organization

### FOR PROGRAMME RELATED QUERIES:-

Mr. Rajesh Batra

Programme Director
Phone: 0124–2640091 / Mobile: +91 9871417394
E-mail: rajesh.batra@iica.in, rajeshbatra.iica@gmail.com

Mr. Nitin Wahi

Programme Assistant Phone: 0124 – 2640136 / Mobile: +91 9818891007

E-mail: nitin.iica@gmail.com